JotVision

CUSTOMER STORY

DISTRIBUTION AND INDUSTRIAL AUTOMATION

Pricing and sales operations, simplified and automated.

AFS (Automation and Factory Solutions) has worked with JotVision since 2025 on pricing and sales operations, and on an e-commerce portal for AFS customers.

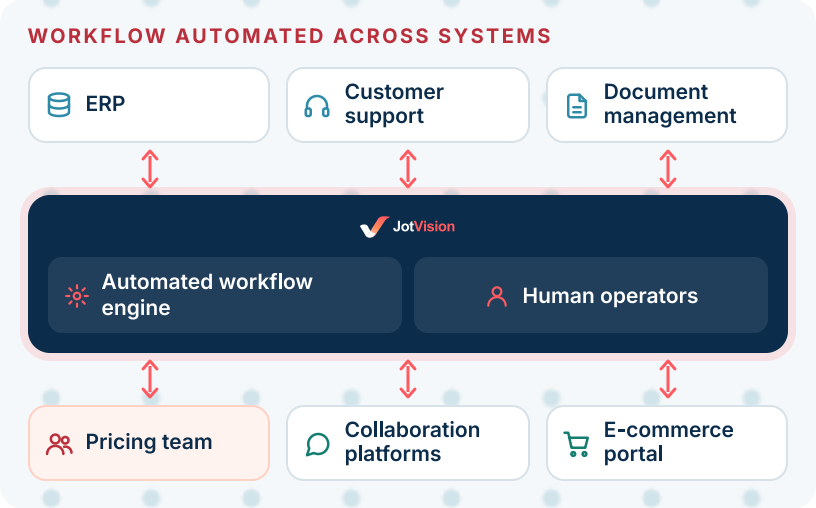
AFS AUTOMATION & FACTORY SOLUTIONS a SunSource Company

THE BUSINESS PROBLEM

Pricing and sales operations required significant manual effort, across large, complex, and often incomplete datasets. AFS also lacked an e-commerce solution that would integrate with its existing sales process and pricing guidelines.

WHAT JOTVISION DELIVERED

Simplified and automated pricing and sales operations processes, and created an e-commerce portal for AFS customers, integrated with AFS's sales process and pricing guidelines.



RESULTS

- **Launched on a very tight deadline, to specification**
- **Data validated and process inconsistencies resolved**
- **Reduced workload on internal teams**

> **We had a ridiculously tight timeline for launching this solution and JotVision was the only business I could trust in meeting our specifications and our deadline, both of which they did.**
>
> **Mona Sabet**, SVP Strategy, Programs and Operations, AFS · Aug 2026

"They had to work through large, complex and often incomplete datasets, and helped us validate the data. They discovered many inconsistencies in our processes and data that they identified and helped us resolve. This reduced the workload on our internal teams."

"I would recommend Soren, Etay, and the JotVision team to organizations looking for a technology partner that can understand their business, work across complex systems and data, and take ownership of delivering practical and reliable solutions."

Start with one workflow.
Prove the result.
Expand from there.

Discuss your workflow
jotvision.com/contact
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Your workflows. Streamlined. Automated. Operated.

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